

## Industry Buzz

Read what some of our customers, partners and other industry experts have to say about us, our products and our solutions.

### *Ron Howell, Senior Network Architect, AT&T*

“Certes Networks (formerly CipherOptics) has achieved what no other company has been able to do; provide a complete and comprehensive data protection solution that is highly scalable, has advanced features and is easy to use and manage, meeting AT&T’s requirement for a robust data security solution. Prior to this breakthrough, securing data as it moved across our customer’s networks was limited to point-to-point solutions which did not easily scale, or required the additional cost and complexity. With CipherEngine’s functionality, Certes Networks has filled a much requested security capability for AT&T and our customer’s wired and wireless network needs. Strong security on AT&T networks is now much more effective and easy to use.”

### *Charles Kolodgy, Security Analyst, IDC*

“Enterprises are eating up more and more bandwidth by deploying applications such as voice and video over IP out to their branch offices. These same enterprises are realizing that this data, some of it traversing multi-carrier networks, must be secured. Certes Networks’ 10Meg encryption solution helps meet this need. With this CipherEngine-enabled 10Meg product, Certes Networks rounds out its overall portfolio to provide customers with a full set of scalable network-wide encryption capabilities with robust key management and policy control. Additionally, the CipherEngine solution enables companies to protect their data without impeding the performance or operation of the network.”

### *Matt Prough, Network Administrator, MPSIS*

“The simplicity of policy and key management with CipherEngine has enabled us to protect our sensitive data in a way that was never possible before. It is a simple solution to an otherwise complex problem. We deployed the entire solution in a matter of hours and found it to be simple to use and transparent to our network and our applications. CipherEngine has given us the flexibility to protect our data network-wide without having to change the way we use our network.”

### *Cenk Niksarli, Network and Infrastructure Director, Halkbank*

“We will certainly work with Certes Networks to deploy their encryption solution and to meet all of our requirements for ensuring our confidential information stays private and protected. There is no other vendor that can fulfill our requirements, both currently and for future expansion. Certes Networks provides us with network encryption over Metro Ethernet links without adding complexity to our operations or compromising our performance.”

### *Ron Pass, Senior Network Engineer, 1st Franklin Financial*

“The Layer 4 capability of the CEP line is a welcomed breakthrough. With this feature, we can protect our data while maintaining traffic shaping and other network services that require access to the Layer 4 header. This eliminates what used to be a tradeoff between security and performance.”

### *Richard Neuwirth, Director of Networking and Security, S&T Group*

“This solution is really a breakthrough for Layer 2 network users. What is most impressive is the ease of installation and simplicity of ongoing management with CipherEngine. Customers get the highest level of network security with very little cost to their operations and no disruption to their network performance.

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**Global Headquarters**

300 Corporate Center Dr., Suite 140  
Pittsburgh, PA 15108  
Tel: +1 (888) 833-1142  
Fax: +1 (412) 262-2574  
www.CertesNetworks.com

**North America Sales**

sales@certesnetworks.com

**Government Sales**

fedsales@certesnetworks.com

**Asia-Pacific Sales**

apac@certesnetworks.com

**Central & Latin America Sales**

cala@certesnetworks.com

**Europe, Middle East and Africa Sales**

emea@certesnetworks.com